



CONTRACT PRICING WORKSHEET
For MOTOR VEHICLES Only

Contract No.: FS12-23

Date Prepared: 6/24/2024

Due to global supply chain constraints, any delivery date contained herein is a good faith estimate as of the date of this order/contract. As needed, delivery updates will be provided as soon as possible.

Buying Agency:	City of La Porte	Contractor:	Siddons-Martin Emergency Group
Contact Person:	Clint Loftin	Prepared By:	Jeffrey Doran
Phone:	(281)636-5460	Phone:	1-800-784-6806
Fax:		Fax:	
Email:	loftinc@laportetx.gov	Email:	jdoran@siddons-martin.com

Product Description	23A-104	Aerial 107' Single Axle
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A. Product Item Base Unit Price Per Contractor's H-GAC Contract: \$1,525,448.00

B. Published Options - Itemize below - Attach additional sheet(s) if necessary.

(Note: Published Options are "manufacturer standard options" which were submitted and priced in Contractor's proposal.)

Description	Cost	Description	Cost
Subtotal From Additional Sheet(s):			
Subtotal B:			\$735,208.00

C. Customization Category Totals - Itemize below / Attach additional sheet(s) if necessary.

(Note: Customization options are "manufacturer non-standard options" which were submitted and priced in Contractor's proposal.)

Description	Cost	Description	Cost
Subtotal From Additional Sheet(s):			
Subtotal C:			\$173,426.51

Check: Total cost of Customization Categories (C) cannot exceed 25% of the total of the Base Unit Price plus Published Options (A+B).	For this transaction the percentage is:	8%
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D. Total Cost Before Any Applicable Trade-In / Other Allowances / Discounts (A+B+C)

Quantity Ordered:	1	X Subtotal of A + B + C:	2,434,083	=	Subtotal D:	\$2,434,082.51
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E. H-GAC Order Processing Charge (Amount Per Current Policy)	Subtotal E:	\$2,000.00
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F. Trade-Ins / Special Discounts / Other Allowances / Freight / Installation / Miscellaneous Charges

Description	Cost	Description	Cost
		Contract Discount	-\$3,921.00
Subtotal F:			-\$3,921.00

Delivery Date:	48 - 49 Months	G. Total Purchase Price (D+E+F):	\$2,432,161.51
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Respondent: Pierce - ARFF				
Code or Part No.	Quantity	Option Description	February 2024 Published Pricing	Customization
106	1	upgrade to 24,000# front axle	\$8,632.00	
129	1	Upgrade Tires to Fire Service Speed	\$8,739.00	
142	1	Air inlet-outlet	\$1,004.00	
151	1	Replace X12- Replace with Cummins X-10	\$62,138.00	
160	1	EVS 3000 to 4000	\$13,405.00	
176	1	Bumper tray with cover	\$1,343.00	
180	1	Bumper warning light recess	\$1,355.00	
192	1	Handrail with LED Lighting per 2	\$800.00	
224	2	EMS Compartment w outside access (each)	\$11,602.00	
227	1	Extreme A/C Package	\$18,105.00	
231	1	Raised roof, custom cab	\$3,329.00	
236	1	Upgrade Enforcer to Velocity	\$64,581.00	
251	1	Full height Cab doors - Raised Roof	\$3,156.00	
257	1	Intercom Wireless System	\$7,907.00	
260	5	Intercom Headset - wireless	\$6,835.00	
269	1	Install Customer Provided Modem	\$790.00	
271	1	Install Customer Provided Two-Way Radio Remote Head Ca	\$430.00	
272	1	install Customer MDT	\$1,468.00	
275	1	install Customer radio	\$1,333.00	
278	1	Install radio speakers	\$174.00	
288	4	12 volt Circuit block	\$1,616.00	
292	1	Pierce Command Zone, Advanced Electronics & Control Sys	\$11,305.00	
295	1	Camera System Rear only	\$2,002.00	
311	1	Kussmaul Charger	\$2,571.00	
328	1	430 amp Delco alternator	\$5,512.00	
344	1	12 volt LED Hi-Viz Brow C	\$11,923.00	
370	1	PUC Body Configuration	\$18,406.00	
422	7	Adjustable Comp. shelves	\$1,974.00	
438	1	Swing-out tool board	\$3,299.00	
446	6	PacTrac in compartment	\$8,172.00	
447	1	Peg Board in compartment	\$1,020.00	
451	5	C-Tech style drawers (per ea.)	\$9,445.00	
458	1	SCBA Cylinder storage in fender panel double (each)	\$1,584.00	
461	2	Extinguisher Compartment	\$2,296.00	
472	1	Add Mechanical Seal to Pump	\$1,244.00	
476	1	add 2.5" suction inlet	\$2,052.00	
480	1	2.5" Discharge	\$4,332.00	
482	1	Add Large Diameter Side Discharge	\$7,960.00	
488	1	Preconnect 2.5 or 3" plumbing - Speed or Cross	\$5,813.00	
500	1	Provide (2) Speedlays w/ Tray	\$12,550.00	
503	1	Crosslay roll-up door enclosure	\$4,533.00	
545	2	Tank Level LED Group	\$3,798.00	
564	1	LED Emergency Lighting C	\$18,751.00	
584	1	Additional Speaker	\$930.00	
590	1	Chrome Bell with manual pull string	\$4,149.00	
610	1	Inverter	\$4,245.00	
646	7	Electrical Receptacle duplex (per each) 15 or 20 amp	\$3,479.00	
681	1	Rope Tie bar at base	\$2,328.00	
682	1	Lyfe Rope pulley	\$1,685.00	
689	1	Stokes Brackets behind Boom	\$1,295.00	
693	1	Camera Stabilizer per pair	\$2,913.00	
700	1	LED Rung Lighting	\$10,890.00	
710	1	Two-tone cab paint	\$4,220.00	
730	1	Graphics Upgrade 3	\$6,258.00	
802234	1	Gear Case, Integrated Pump Transmission, PUC-NG, Cummins		\$26,114.00

802872	1	Stabilizer Placement, Lights, HiViz FT-LZC2-4-B Lasr Can, Pad Locator, Rcs		\$4,666.00
163B	1	ESC/ABS/ATC	\$8,794.00	
349C	5	Hi-Viz Cab or Body LED C	\$20,365.00	
772C	1	20 year Maintenance Agreement	\$301,769.00	
911362	1	Loose Equipment		\$142,646.51
722	1	Painted Grill	\$2,604.00	
		Base Bid	\$1,525,448.00	
		Published Options	\$735,208.00	
		Total Published Options	\$2,260,656.00	
		Unpublished Options	\$173,426.51	8%
		Total Options w/o HGAC Fee	\$2,434,082.51	